



Mr A Hopkins
Alca Tools
80 Mortimer Street
Herne Bay
Kent
CT6 5PS



CR/LS/Alca

12th October 2009

Dear Andy

I am writing to wish Alan, yourself and Steve and indeed all at Alca Tools our very best wishes and congratulations in achieving the truly fantastic milestone of your 35th year of trading at Alca Tools.

Draper Tools is itself celebrating its 90th year and as such really do understand the importance of stability and longevity which is achieved over a 35 year period for owners, staff and of course valued customers alike.

In these very challenging and changing times any company that achieves 35 years of successful trading is to be congratulated.

For a company to succeed, its business has to be about more than just "price" and more often than not service and trading relationships are as important, if not more so.

Draper Tools are delighted to have enjoyed the strongest of trading relationships with Alca Tools over most of the 35 years and look forward to continuing to supply guaranteed quality hand and power tools for the next 35 years.

Heartfelt best wishes to all at Alca Tools from John Draper, Terry McGowan and the Directors of Draper Tools.

Yours sincerely

Clive Richardson
Marketing Director

